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HOW MUCH DOES THE NHL STAND TO GAIN FROM LEGAL SPORTS BETTING?

TOTAL PROJECTED REVENUE: \$216 MILLION

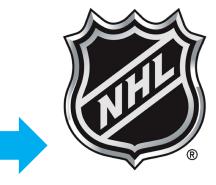
Increase in Revenue from Fan Engagement:

Revenue not incurred directly from betting operators, but rather as a result of increased consumption and engagement with the league and its content / products

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**Gaming Related Revenue:** Revenue paid directly from betting operators, in the form of sponsorship, advertising, and product fees



\$151M \$65M

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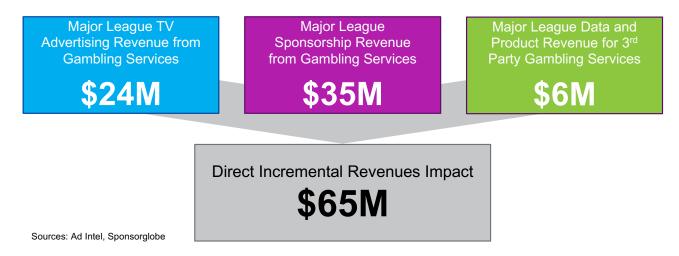
## FAN ENGAGEMENT REVENUE

NHL revenue impacted by consumption is projected to increase 3.5%

| (\$M)          | Current | % Change | Post-PASPA |
|----------------|---------|----------|------------|
| Media Rights   | \$1,570 | 4.3%     | \$1,637    |
| Sponsorship    | \$505   | 2.0%     | \$515      |
| Merchandise    | \$156   | 0.7%     | \$157      |
| Ticket Sales   | \$2,038 | 3.6%     | \$2,110    |
| Revenue Impact | \$4,269 | 3.5%     | \$4,420    |

GAMING RELATED REVENUE

The NHL is projected to generate a combined incremental revenue of \$65M per year through TV advertising, sponsorship, and data / product revenue created by gambling services



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