

Gaming in West Virginia & The Impact of COVID-19

West Virginia is home to five commercial casinos that support jobs for more than 8,000 West Virginians and \$1 billion in economic impact annually. The \$487 million in annual local, state, and federal tax revenue supported by gaming funds infrastructure, education, and local economic development projects.

The Impact of COVID-19

The outbreak is deeply harming the U.S. gaming industry. Employees from every segment of the industry—from commercial and tribal casinos and sportsbooks to gaming equipment manufacturing to the small businesses that support us—have felt the repercussions of government-mandated property closures across the United States. In the last week alone:

- Essentially all (980 of 989) commercial and tribal casino properties in the U.S. have shuttered their doors.
- Americans intent to visit a casino dropped more than 20 points – from 49 percent in Sept. 2019 – to just 28 percent today.
- 66 million Americans say they are less likely than before the outbreak to spend money at a casino or casino resort over the next three months.

We support swift government action to protect the health and safety of American communities. Equally urgent action is needed to mitigate the dire impact these closures will have on hundreds of thousands of U.S. casino workers and the businesses that employ them.

In West Virginia, casino closures will reverberate across local communities:

5	8,347	\$60M	\$172M
Number of Casinos Closed in a State	Number of Jobs Impacted	Two-Month Potential Wages At-Risk	Two-Month Potential Economic Activity Loss

As of March 25, 2020

Advocacy Efforts to Support the Gaming Industry

The American Gaming Association (AGA) is engaged with Congressional and administration leadership to shape stimulus and aid packages that will enable our members to support employees and their families during this crisis. To ensure our voice is heard, it is important to mobilize potential allies—governors, mayors, state and local chambers, gaming employees—about the important role gaming plays in communities across the country. It is critical that all stakeholders whose economic futures are closely tied to the vitality of the industry are activated as quickly as possible.

This document provides talking points and Congressional contacts for your state to support outreach. The first page can also be shared directly with policymakers to inform them of the essential role of gaming and the devastating impact of the COVID-19 outbreak.

The AGA urges you and/or your property manager to reach out to your state's U.S. Senator and nearest Member of Congress to discuss the industry's unique challenges during this crisis.

Talking Points

- This unique challenge will require an unprecedented level of support from our government leaders. As Congress works with the administration on important legislative measures to protect workers and vulnerable populations, the gaming industry must be eligible to receive any desperately needed relief measures extended to businesses.
- Government action is essential to ensure our businesses weather the current storm and can remain a reliable economic driver, job creator, and community partner in cities and states across our nation.
- Our immediate priorities are focused government measures that can free up operating capital today, so our member companies can continue to support their workers and families through these difficult times.
- The U.S. gaming industry has been disproportionately affected by widespread, mandated closures of casino properties across the United States, and needs significant and swift federal government stimulus to help get the half a million gaming employees back to work.
 - The impact to gaming businesses goes beyond the casino floor – it creates deep uncertainty impacting nearly two million Americans whose jobs are supported by gaming and disproportionately affects the operations of the entire hospitality industry.
 - Drastic reductions in hotel stays, restaurant visits, conventions and meetings, and tourism all affect the entire gaming industry, from suppliers to operators.
 - Among the nearly two million Americans whose jobs are supported by gaming are more than 350,000 small business employees who supply and work with our industry.
- We are economic engines that insert billions of dollars in tax revenue and tribal revenue share into communities across 43 states.
- We will continue to serve these important roles throughout this public health crisis and in our communities' recovery in the weeks and months ahead.

West Virginia Congressional Delegation

Senator Joe Manchin (D-WV)	Senator Shelly Moore Capito (R-WV)
<p>Relevance: Appropriations Casinos in State: 5 Office Contacts:</p> <ul style="list-style-type: none"> Lance West, Chief of Staff, lance_west@manchin.senate.gov; (202) 224-3954 Wes Kungel, Legislative Director, wes_kungel@manchin.senate.gov; (202) 224-3954 Seth Gainer, Legislative Assistant (Appropriations), seth_gainer@manchin.senate.gov; (202) 224-3954 Mara Boggs, State Director, mara_boggs@manchin.senate.gov; (304) 342-5855 	<p>Relevance: Appropriations; Commerce, Science and Transportation Casinos in State: 5 Office Contacts:</p> <ul style="list-style-type: none"> Joel Brubaker, Chief of Staff, joel_brubaker@capito.senate.gov; (202) 224-6472 Brendan Dailey, Legislative Assistant (Commerce), brendan_dailey@capito.senate.gov; (202) 224-6472 Adam Tomlinson, Legislative Director, adam_tomlinson@capito.senate.gov Sydney Pettit, Legislative Assistant (Economics and Public Finance, Finance and Financial Sector), sydney_pettit@capito.senate.gov; (202) 224-6472 Mary Eckerson, State Director, mary_eckerson@capito.senate.gov; (304) 347-5372
Representative David McKinley (R-WV-1)	Representative Carol Miller (R-WV-3)
<p>Relevance: Energy and Commerce Casinos in District: 2 Office Contacts:</p> <ul style="list-style-type: none"> Mike Hamilton, Chief of Staff, mike.hamilton@mail.house.gov; (202) 225-4172 Jake Tyner, Policy Advisor, Counsel (Energy), jake.tyner@mail.house.gov; (202) 225-4172 Kaitlin Brown, Legislative Assistant (Finance and Financial Sector), kaitlin.brown@mail.house.gov; (202) 225-4172 Libby Reasbeck, District Director, libby.reasbeck@mail.house.gov; (304) 232-3801 	<p>Casinos in District: 1 Office Contacts:</p> <ul style="list-style-type: none"> Matt Donnellan, Chief of Staff, matthew.donnellan@mail.house.gov; (202) 225-3452 Lauren Billman, Legislative Director, lauren.billman@mail.house.gov; (202) 225-3452 Jacquelyn Incerto, Legislative Assistant (Economics and Public Finance), jacquelyn.incerto@mail.house.gov; (202) 225-3452 Kim McMillion, District Deputy Director, kim.mcmillion@mail.house.gov; (304) 250-6177
Representative Alex Mooney (R-WV-2)	
<p>Relevance: Financial Services Casinos in District: 2 Office Contacts:</p> <ul style="list-style-type: none"> Michael Hough, Chief of Staff, michael.hough@mail.house.gov; (202) 225-2711 Brandon Steinmann, Deputy Chief of Staff, Legislative Director, brandon.steinmann@mail.house.gov; (202) 225-2711 Chad Story, District Director, chad.story@mail.house.gov; (304) 925-5964 	