

Gaming in Pennsylvania & The Impact of COVID-19

Pennsylvania is home to 12 commercial casinos that support jobs for more than 33,000 Pennsylvanians and \$6.3 billion in economic impact annually. The \$2.5 billion in annual local, state, and federal tax revenue supported by gaming funds infrastructure, education, and local economic development projects.

The Impact of COVID-19

The outbreak is deeply harming the U.S. gaming industry. Employees from every segment of the industry—from commercial and tribal casinos and sportsbooks to gaming equipment manufacturing to the small businesses that support us—have felt the repercussions of government-mandated property closures across the United States. In the last week alone:

- Essentially all (980 of 989) commercial and tribal casino properties in the U.S. have shuttered their doors.
- Americans intent to visit a casino dropped more than 20 points from 49 percent in Sept. 2019 to just 28 percent today.
- 66 million Americans say they are less likely than before the outbreak to spend money at a casino or casino resort over the next three months.

We support swift government action to protect the health and safety of American communities. Equally urgent action is needed to mitigate the dire impact these closures will have on hundreds of thousands of U.S. casino workers and the businesses that employ them.

In Pennsylvania, casino closures will reverberate across local communities:

12

Number of Casinos Closed in a State 33,171

Number of Jobs Impacted \$299M

Two-Month Potential Wages At-Risk

\$1.1B

Two-Month Potential Economic Activity Loss

As of March 25, 2020



Advocacy Efforts to Support the Gaming Industry

The American Gaming Association (AGA) is engaged with Congressional and administration leadership to shape stimulus and aid packages that will enable our members to support employees and their families during this crisis. To ensure our voice is heard, it is important to mobilize potential allies—governors, mayors, state and local chambers, gaming employees—about the important role gaming plays in communities across the country. It is critical that all stakeholders whose economic futures are closely tied to the vitality of the industry are activated as guickly as possible.

This document provides talking points and Congressional contacts for your state to support outreach. The first page can also be shared directly with policymakers to inform them of the essential role of gaming and the devastating impact of the COVID-19 outbreak.

The AGA urges you and/or your property manager to reach out to your state's U.S. Senator and nearest Member of Congress to discuss the industry's unique challenges during this crisis.

Talking Points

- This unique challenge will require an unprecedented level of support from our government leaders. As Congress works with the administration on important legislative measures to protect workers and vulnerable populations, the gaming industry must be eligible to receive any desperately needed relief measures extended to businesses.
- Government action is essential to ensure our businesses weather the current storm and can remain a reliable economic driver, job creator, and community partner in cities and states across our nation.
- Our immediate priorities are focused government measures that can free up operating capital today, so our member companies can continue to support their workers and families through these difficult times.
- The U.S. gaming industry has been disproportionately affected by widespread, mandated closures of casino properties across the United States, and needs significant and swift federal government stimulus to help get the half a million gaming employees back to work.
 - The impact to gaming businesses goes beyond the casino floor it creates deep uncertainty impacting nearly two million Americans whose jobs are supported by gaming and disproportionately affects the operations of the entire hospitality industry.
 - o Drastic reductions in hotel stays, restaurant visits, conventions and meetings, and tourism all affect the entire gaming industry, from suppliers to operators.
 - Among the nearly two million Americans whose jobs are supported by gaming are more than 350,000 small business employees who supply and work with our industry.
- We are economic engines that insert billions of dollars in tax revenue and tribal revenue share into communities across 43 states.
- We will continue to serve these important roles throughout this public health crisis and in our communities' recovery in the weeks and months ahead.

Pennsylvania Congressional Delegation

Senator Bob Casey (D-PA)	Senator Pat Toomey (R-PA)
Relevance: Finance & HELP Committees Casinos in State: 12 Office Contacts: Livia Shmavonian, Tax Legislative Assistant; livia shmavonian@casey.senate.gov; (202) 224-6324 Derek Miller, Legislative Director; derek miller@casey.senate.gov; (202) 224-6324 Kristen Gentile, Chief of Staff; Kristen Gentile@Casey.senate.gov; (202) 224-6324 Teresa Dennis, State Director; teresa dennis@casey.senate.gov; (215) 405-9660	Relevance: Banking & Finance Casinos in State: 12 Office Contacts: • John Crews, Financial Services LA; john crews@toomey.senate.gov; (202) 224-4254 • Daniel Brandt, Chief of Staff; daniel brandt@toomey.senate.gov; (202) 224-4254 • Brad Grantz, Legislative Director; brad grantz@toomey.senate.gov; (202) 224-4254 • Robert DeSousa, State Director; robert desousa@toomey.senate.gov; (717) 782-3951
Representative Dwight Evans (D-PA-3)	Representative Guy Reschenthaler (R-PA-14)
Relevance: Ways and Means Committee Office Contacts: Jayme Holliday, Legislative Director (Tax Staffer); jayme.holliday@mail.house.gov; (202) 225-4001 Kim Turner-Dixon, Chief of Staff; kim.turner-dixon@mail.house.gov; (202) 225-4001 Numa St. Louis, District Director; numa.st.louis@mail.house.gov; (215) 276-0340	Relevance: Co-Chair, Congressional Gaming Caucus Casinos in District: 2 Total Office Contacts: • Emily Ackerman, Legislative Director (Gaming Caucus POC); emily.ackerman@mail.house.gov; (202) 225-2065 • Aaron Bonnaure, Chief of Staff; aaron.bonnaure@mail.house.gov; (202) 225-2065 • Nate Nevala, District Director; nate.nevala@mail.house.gov; (724) 219-4200
Representative Madeleine Dean (D-PA-4)	Representative Mike Kelly (R-PA-16)
Relevance: Financial Services Casinos in District: 1 Total Office Contacts: Colleen Carlos, Legislative Director; colleen.carlos@mail.house.gov; (202) 225-4731 Koh Chiboa, Chief of Staff; koh.chiboa@mail.house.gov; (202) 225-4731 Kathleen Joyce, District Director; Kathleen.joyce@mail.house.gov; (215) 884-4300	Relevance: Ways and Means Casinos in District: 1 Total Office Contacts: Lori Prater, Legislative Director; Lori.Prater@mail.house.gov; (202) 225-5406 Matthew Stroia, Chief of Staff; matthew.stroia@mail.house.gov; (202) 225-5406 Tim Butler, District Director; tim.butler@mail.house.gov; (814) 454-8190
Representative Brendan Boyle (D-PA-2) Relevance: Ways and Means; Congressional Gaming	Representative Brian Fitzpatrick (R-PA-1) Casinos in District: 1 Total
Caucus Casinos in District: 1 Total Office Contacts: Carly Frame, Legislative Director; carly.frame@mail.house.gov; (202) 225-6111 John McCarthy, Chief of Staff; john.mccarthy@mail.house.gov; (202) 225-6111	Office Contacts: Michael McCabe, Legislative Director; michael.mccabe@mail.house.gov; (202) 225-4276 Joseph Knowles, Chief of Staff; ioseph.knowles@mail.house.gov Sue Simon, District Director; sue.simon@mail.house.gov;(215) 579-8102

Representative Susan Wild (D-PA-7) Casinos in District: 1 Total

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Office Contacts:

- Julia Cinquegrani, Tax Legislative Assistant; <u>julia.cinquegrani@mail.house.gov</u>; (202) 225-6411
- Jed Ober, Chief of Staff; jed.ober@mail.house.gov
- Megan Beste, District Director; megan.beste@mail.house.gov; (610) 770-3490

Representative Scott Perry (R-PA-10)

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- Patrick Schilling, Legislative Director; patrick.schilling@mail.house.gov; (202) 225-5836
- Lauren Muglia, Chief of Staff; lauren.muglia@mail.house.gov;
- Jay Ostrich, District Director; jay.ostrich@mail.house.gov; (717) 635-9504

Rep. Mike Doyle (D-PA-18)

Relevance: House Energy and Commerce

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- Philip Murphy, Legislative Director; philip.murphy@mail.house.gov; (202) 225-2135
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- Paul D'Alesandro, District Director;
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Rep. Mary Gay Scanlon (D-PA-5)

Casinos in District: 1 Total Office Contacts:

- Armita Pedramrazi, Legislative Director; <u>armita.pedramrazi@mail.house.gov</u>; (202) 225-2011
- Roddy Flynn, Chief of Staff; roddy.flynn@mail.house.gov
- Heather Boyd, District Director; heather.boyd@mail.house.gov; (610) 626-1913