

Gaming in Ohio & The Impact of COVID-19

Ohio is home to 11 commercial casinos that support jobs for nearly 20,000 Ohioans and more than \$3.6 billion in economic impact annually. The \$1.1 billion in annual local, state, and federal tax revenue supported by gaming funds infrastructure, education, and local economic development projects.

The Impact of COVID-19

The outbreak is deeply harming the U.S. gaming industry. Employees from every segment of the industry—from commercial and tribal casinos and sportsbooks to gaming equipment manufacturing to the small businesses that support us—have felt the repercussions of government-mandated property closures across the United States. In the last week alone:

- Essentially all (980 of 989) commercial and tribal casino properties in the U.S. have shuttered their doors.
- Americans intent to visit a casino dropped more than 20 points – from 49 percent in Sept. 2019 – to just 28 percent today.
- 66 million Americans say they are less likely than before the outbreak to spend money at a casino or casino resort over the next three months.

We support swift government action to protect the health and safety of American communities. Equally urgent action is needed to mitigate the dire impact these closures will have on hundreds of thousands of U.S. casino workers and the businesses that employ them.

In Ohio, casino closures will reverberate across local communities:

11

Number of Casinos
Closed in a State

19,953

Number of Jobs
Impacted

\$134M

Two-Month Potential
Wages At-Risk

\$601M

Two-Month Potential
Economic Activity
Loss

As of March 25, 2020

Advocacy Efforts to Support the Gaming Industry

The American Gaming Association (AGA) is engaged with Congressional and administration leadership to shape stimulus and aid packages that will enable our members to support employees and their families during this crisis. To ensure our voice is heard, it is important to mobilize potential allies—governors, mayors, state and local chambers, gaming employees—about the important role gaming plays in communities across the country. It is critical that all stakeholders whose economic futures are closely tied to the vitality of the industry are activated as quickly as possible.

This document provides talking points and Congressional contacts for your state to support outreach. The first page can be shared directly with policymakers to inform them of the essential role of gaming and the devastating impact of the COVID-19 outbreak.

The AGA urges you and/or your property manager to reach out to your state's U.S. Senator and nearest Member of Congress to discuss the industry's unique challenges during this crisis.

Talking Points

- This unique challenge will require an unprecedented level of support from our government leaders. As Congress works with the administration on important legislative measures to protect workers and vulnerable populations, the gaming industry must be eligible to receive any desperately needed relief measures extended to businesses.
- Government action is essential to ensure our businesses weather the current storm and can remain a reliable economic driver, job creator, and community partner in cities and states across our nation.
- Our immediate priorities are focused government measures that can free up operating capital today, so our member companies can continue to support their workers and families through these difficult times.
- The U.S. gaming industry has been disproportionately affected by widespread, mandated closures of casino properties across the United States, and needs significant and swift federal government stimulus to help get the half a million gaming employees back to work.
 - The impact to gaming businesses goes beyond the casino floor – it creates deep uncertainty impacting nearly two million Americans whose jobs are supported by gaming and disproportionately affects the operations of the entire hospitality industry.
 - Drastic reductions in hotel stays, restaurant visits, conventions and meetings, and tourism all affect the entire gaming industry, from suppliers to operators.
 - Among the nearly two million Americans whose jobs are supported by gaming are more than 350,000 small business employees who supply and work with our industry.
- We are economic engines that insert billions of dollars in tax revenue and tribal revenue share into communities across 43 states.
- We will continue to serve these important roles throughout this public health crisis and in our communities' recovery in the weeks and months ahead.

Ohio Congressional Delegation

Senator Rob Portman (R-OH)	Senator Sherrod Brown (D-OH)
Relevance: Finance Committee Casinos in State: 11 Office Contacts: <ul style="list-style-type: none"> Sam Mulopulos, Legislative Assistant, Commerce and Finance staffer Sam.mulopulos@portman.senate.gov; 202-224-3353 Kevin Smith, Chief of Staff Kevin.smith@portman.senate.gov; 202-224-3353 Caryn Candisky, District Director Caryn.candisky@portman.senate.gov; 216-522-7095 Robert Cusmano, Tax Counsel Robert.cusmano@portman.senate.gov; 202-224-3353 	Relevance: Finance Committee Casinos in State: 11 Office Contacts: <ul style="list-style-type: none"> Sarah Benzing, Chief of Staff Sarah.benzing@brown.senate.gov; 202-224-2315 Nora Todd, Chief Adviser – Economic Nora.todd@brown.senate.gov; 202-224-2315 Chad Bolt, Legislative Assistant, commerce and tax staffer Chad.bolt@brown.senate.gov; 202-224-2315 John Ryan, State Director John.ryan@brown.senate.gov; 216-522-7272
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Casinos in District: 1 Office Contacts: <ul style="list-style-type: none"> Jonathan Lowe, Deputy Chief of Staff, Legislative Director Jonathan.lowe@mail.house.gov; 202-225-2216 E.D. Harris, Legislative Counsel Erick.harris@mail.house.gov; 202-225-2216 Joe Abner, District Director Joe.abner@mail.house.gov; 513-684-2723 	Casinos in District: 2 Office Contacts: <ul style="list-style-type: none"> Adam Howard, Chief of Staff Adam.howard@mail.house.gov; 202-225-6465 Frank DeBrosse, District Director Frank.debrosse@mail.house.gov; 937-225-2843
Representative Marcia Fudge (D-OH-11)	Representative Brad Wenstrup (R-OH-12)
Relevance: Gaming Caucus Casinos in District: 2 Office Contacts: <ul style="list-style-type: none"> Veleter Mazyck, Chief of Staff Veleter.mazyck@mail.house.gov; 202-225-7032 Clifton Williams, District Director Clifton.williams@mail.house.gov; 216-522-4900 Conor Fryer, Gaming Caucus staffer Conor.fryer@mail.house.gov; 202-225-7032 	Relevance: Ways and Means Casinos in District: 2 Office Contacts: <ul style="list-style-type: none"> Greg Brooks, Chief of Staff (Appropriations and tax staff), Greg.brooks@mail.house.gov; 202-225-3164 Teresa Lewis, Regional Director, Teresa.lewis@mail.house.gov; 513-605-1380
Representative Tim Ryan (D-OH-13)	Representative Warren Davidson (R-OH-08)
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Representative Bob Latta (R-OH-05) Relevance: Energy and Commerce Committee Office Contacts: <ul style="list-style-type: none"> Mike Davin, Legislative Assistant (Commerce staffer) Mike.davin@mail.house.gov; 202-225-6405 Drew Griffin, Chief of Staff Drew.griffin@mail.house.gov; 202-225-6405 Rachel Rathore, Legislative Director Rachel.rathore@mail.house.gov; 202-225-6405 David Wirt, District Director David.wirt@mail.house.gov; 419-354-8700 	Representative Anthony Gonzalez (R-OH-16) Relevance: Financial Services Committee Office Contacts: <ul style="list-style-type: none"> Stephen Hostelley, Legislative Director (Financial Services staffer) Stephen.hostelley@mail.house.gov; 202-225-3876 Tim Lolli, Chief of Staff Tim.lolli@mail.house.gov; 202-225-3876 Heidi Matthews, District Director Heidi.matthews@mail.house.gov; 330-599-7037
Representative Marcy Kaptur (D-OH-09) Relevance: Appropriations Casinos in District: 1 Office Contacts: <ul style="list-style-type: none"> Matt Kaplan, Appropriations Associate, Counsel Matthew.kaplan@mail.house.gov; 202-225-4146 Jenny Perrino, Deputy Chief of Staff, Legislative Director (Appropriations staffer) Jenny.perrino@mail.house.gov; 202-225-4146 Nicholas Kazvini-Gore, Legislative Assistant (tax staffer), Nicholas.kazvini-gore@mail.house.gov; 202-225-4146 	Representative David Joyce (R-OH-14) Relevance: Appropriations Casinos in District: 1 Member of Gaming Caucus Office Contacts: <ul style="list-style-type: none"> Amanda Shaw Kain, Legislative Director (Appropriations staff) Amanda.shawkain@mail.house.gov; 202-225-5731 Maureen Jeffery, District Director Maureen.jefferey@mail.house.gov; 440-352-3939 Zach Moses, Gaming Caucus staffer Zach.moses@mail.house.gov; 202-225-5731
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